



Annual Statement

TO THE

STOCKHOLDERS

OF THE

W. T. Grant Company

For the Fiscal Year Ended January 31, 1925

April 1, 1925.

To the Stockholders of the W. T. Grant Company:

On the opposite sheet is the annual statement of the company at the end of the fiscal year, January 31, 1925, as certified by Ernst & Ernst, together with a chart showing the growth of the company during the past nine years.

The year 1924 showed continued growth and progress. Sales for the year amounted to \$25,316,334, an increase of \$4,690,946 or 22.7% over the previous year. The net earnings of the company were over seven times the requirements for dividends on the preferred stock.

During the past year new stores were opened in the following cities:

Atlanta, Ga.	Greenville, S. C.
St. Paul, Minn.	Greensboro, N. C.
Houston, Tex.	Davenport, Ia.
Hartford, Conn.	Hazleton, Pa.
Altoona, Pa.	Oshkosh, Wis.

At Philadelphia, Pa., and Erie, Pa., the old stores were moved into new and larger quarters. The store at Peoria, Ill., was remodelled and enlarged during the year.

In order to separate real estate operations from merchandising, the W. T. Grant Company during the year organized the W. T. Grant Realty Corporation as a subsidiary company. This realty corporation, controlled and managed by the W. T. Grant Company, now holds title to the real estate formerly owned by the company and has leased and made ready for our occupancy several of the stores opened during the past year. The W. T. Grant Company owns the entire common capital stock of this subsidiary company.

At a meeting of the stockholders on November 8, 1924, the company's by-laws were changed to provide for a larger organization which would be more adequate to take care of and would further insure the company's prosperity. Under the old plan Mr. Freeman and I were the only officers. Under the new plan we have divided the responsibilities among six officers as follows:

W. T. Grant, Chairman of the Board of Directors
C. E. Freeman, President and General Manager
F. A. Powdrell, Vice-President and Treasurer
B. A. Rowe, Vice-President and Director of Operations
E. L. Dow, Vice-President and Director of Advertising and Sales
L. H. Crawford, Vice-President and Director of Merchandise

The new organization plans were worked out through the advice and counsel of Messrs. Ernst and Ernst.

The outlook for 1925 is satisfactory and indicates continued growth and prosperity for the company. Leases now signed provide for new stores in El Paso, Tex., Canton, O., New Britain, Conn., and a new store at Haverhill, Mass., where our present lease is terminating. In addition to the increased business from these new units, we look for a continued growth through our present stores.

Yours very truly,

W. T. GRANT,

Chairman of the Board of Directors.

Chain of Seventy Three
Department Stores

January 31, 1925.

Assets

Cash	\$599,635.09	
Accounts Receivable—Trade Creditors Debit Balances, Rentals, Etc.	27,506.56	
Merchandise Inventories—Present Market Value.....	2,687,035.54	
Preferred Stock—W. T. Grant Realty Corporation for Employees.....	\$69,285.02	
LESS: Payments by Employees.....	<u>37,884.25</u>	31,400.77
Cash Surrender Value—Life Insurance Policies.....	27,060.96	\$3,372,578.92
Note and Account Receivable—Sundry.....	\$14,750.00	
Employees Accounts Receivable.....	<u>5,804.04</u>	20,554.04
Investment Subsidiary Company—1,000 Shares Common Stock—No Par Value—W. T. Grant Realty Corporation		1.00
Furniture and Fixtures.....	\$1,467,864.37	
LESS: Allowance for Depreciation.....	<u>445,076.87</u>	1,022,787.50
Alterations and Improvements to Leased Stores.....	\$2,167,438.92	
(This is being written off over the terms of the leases)		
Unexpired Insurance Premiums, Supplies, Prepaid Expenses, Rent, Taxes, Interest, Etc.	<u>219,661.01</u>	2,387,099.93
		<u>\$6,803,021.39</u>

Liabilities

Notes Payable—For Borrowed Money.....	\$55,000.00	
Accounts Payable	385,558.27	
Accrued Accounts Including 1924 Federal Income Tax.....	435,096.91	
Dividend—Payable February 1, 1925.....	<u>75,000.00</u>	\$950,655.18
Reserve for Re-painting Stores.....		25,301.42
Capital Stock:		
Preferred 8% Cumulative.....	\$2,430,500.00	
Common—No Par Value—50,000 Shares.....	<u>1,500,000.00</u>	\$3,930,500.00
Surplus	<u>1,896,564.79</u>	5,827,064.79
		<u>\$6,803,021.39</u>

WE HEREBY CERTIFY that we examined the books of account and record pertaining to the Assets and Liabilities of the W. T. GRANT COMPANY—NEW YORK CITY, as at January 31, 1925, and, based on our examination and information submitted to us, it is our opinion that the above Condensed Statement shows the financial condition of the Company at the date stated. No contingent liabilities were reported to us and as far as we could ascertain none existed.

March 17, 1925.

(Signed) ERNST & ERNST.

Year Ending
Jan. 31

SALES AND PROFITS

1917	\$3,636,253	
	*\$267,834	
1918	\$4,510,776	
	*\$278,341	
1919	\$6,029,082	
	*\$328,557	
1920	\$7,941,688	
	*\$632,099	
1921	\$10,192,534	
	*\$557,880	
1922	\$12,728,412	
	*\$651,781	
1923	\$15,382,631	
	*\$1,010,927	
1924	\$20,625,388	
	*\$1,993,265	
1925	\$25,316,334	
	*\$2,100,921	

* Profits before Depreciation, Federal Taxes and Bonuses.

Location of W. T. Grant Company Stores

The geographical distribution of a company's stores has much to do with the security and earning power of its capital. Attention is called to the splendid diversification of the Grant locations, both from a geographical and industrial standpoint.

Cities	Population 1920 U.S. Census	Industries from which Purchasing Clientele Derives Income
Lynn, Mass.	99,148	Boots and shoes
Waterbury, Conn.	91,715	Brass and bronze manufactures
Bridgeport, Conn.	143,555	Automobiles, iron, brass, foundries
Lewiston, Me.	31,791	Textiles, boots and shoes
New Bedford, Mass.	121,217	Cotton goods
Fall River, Mass.	120,495	Cotton goods, dyeing textiles
Newark, N. J.	414,521	Largely diversified list
Portland, Me.	69,272	Lumber and timber products
Schenectady, N. Y.	88,723	Electrical machinery
Holyoke, Mass.	60,203	High grade paper, textiles
Johnstown, Pa.	67,327	Blast furnaces, steel works
Syracuse, N. Y.	171,717	Automobiles, typewriters
Albany, N. Y.	113,344	Printing and publishing
Binghamton, N. Y.	66,794	Boots and shoes
Kalamazoo, Mich.	48,487	Paper and wood pulp, automobiles
Scranton, Pa.	137,783	Silk goods and coal
Norfolk, Va.	115,777	Lumber, timber, and shipping
Lancaster, Pa.	53,150	Foundry and machine shops
Haverhill, Mass.	53,884	Boots and shoes
Dayton, Ohio	152,559	Cash registers, calculating machines
Erie, Pa.	93,372	Steam engines and boilers
Philadelphia, Pa.	1,823,779	Over 100 diversified industries
York, Pa.	47,512	Foundry and machine shops
Fort Wayne, Ind.	86,519	Foundry and machine shops
Pittsburgh, Pa.	588,343	Steel works and rolling mills
Reading, Pa.	107,784	Coal, iron, steel, and glass
Louisville, Ky.	234,891	Tobacco manufactures
Rockford, Ill.	65,651	Furniture factories
Richmond, Va.	171,667	Tobacco products
Peoria, Ill.	76,121	Meat products, meat packing
Evansville, Ind.	85,264	Flour and grist mills, lead and zinc
St. Joseph, Mo.	77,939	Meat packing, whole-sale center
Huntington, W. Va.	50,177	Glass, furniture, railroad shops
Brockton, Mass.	66,254	Boot and shoe industry
Charleston, S. C.	67,957	Fertilizers, baking products
Memphis, Tenn.	162,351	Cotton-seed oil manufactures, lumber
Tampa, Fla.	51,608	Cigar and cigarette factories
Little Rock, Ark.	65,142	Lumber and cotton-seed products
Pittsfield, Mass.	41,763	Electrical machinery, paper products
Macon, Ga.	52,995	Food products, cotton goods
East St. Louis, Ill.	66,767	Flour mills, grist mills, meat packing
Raleigh, N. C.	24,418	Agricultural products
Mobile, Ala.	60,777	Car and railroad shop construction
Providence, R. I.	237,393	Jewelry, textiles, machinery
Fort Worth, Texas	166,482	Oil refining, meat packing, rail center
Buffalo, N. Y.	506,775	Freight center, steel, flour, manufacturing
Dallas, Texas	158,926	Flour, machine shops, manufacturing
San Antonio, Texas	161,829	Cotton-seed products, railroad shops, agriculture
Lima, Ohio	41,305	Manufacturing cigars, locomotive repair shops
Waco, Texas	38,500	Railway, cotton and jobbing center
Moriden, Conn.	29,842	Various manufacturing industries
Toledo, Ohio	243,109	Foundries, machine shops, various other industries
Baltimore, Md.	733,926	Leading seaport, large manufacturing center
Hyde Park, Mass.	15,000	Residential suburb of Boston
Rockland, Mass.	7,544	Shoe manufacturing
New Orleans, La.	387,408	Leading cotton market U. S., distributing and shipping center
Norwood, Mass.	12,627	Manufacturing, printing, leather, woolen goods and ink
Niagara Falls, N. Y.	50,760	Manufacturing, water power and electrical center
Hazleton, Pa.	32,267	Silk shirt factories and coal mines
Greenville, S. C.	23,127	Textile center of the South
Houston, Texas	138,276	Agricultural and live stock distributing point
Oshkosh, Wis.	33,162	Manufacturing center, lumber, gasoline engines, and iron
Allegha, Pa.	60,331	Repair shops, manufacturing iron, steel and silks
Davenport, Iowa	56,727	Manufacturing box cars, tank cars, flour products
St. Paul, Minn.	234,596	Publishing, machine shops, shoes
Atlanta, Ga.	200,616	Agriculture, cotton goods, confectionery and machine shops
Hartford, Conn.	158,036	Manufacturing fire arms, rubber goods, plumbing supplies
Greensboro, N. C.	19,746	Textile and tobacco raising center